

Golden Retirement Plan - Living Insurance Series

Enjoy a fabulous new life in your golden-harvest years



Golden Retirement Plan

Retirement is the beginning of your new fabulous life. You have been working so hard for many years, and now it is time to enjoy your golden harvest years.

Retirement may sound distant to you at the moment. However, it could span as long as 1/4 of our lifetime – and not so many of us have really noticed or even thought about that. Hong Kong, being one of the cities with the highest life expectancy around the world, the problem of the ageing population is becoming more serious. We are actually living a longer retirement, requiring a strong financial capability that may go beyond your current expectation.

An all-round financial and protection plan for a relaxed and hassle-free retirement is what you need. Golden Retirement Plan will help you live the lifestyle you preferred with your beloved, a lifestyle featuring long-term secure protection against all odds. After all, retirement is just the beginning of an even glamorous life!



Your flexible all-in-one retirement solution

Golden Retirement Plan is your highly flexible retirement solution which offers all-round protection. A wide range of policy terms, waiver of premium and many other flexible financial management facilities all at your choice to help customize your personal comprehensive retirement plan.

A golden harvest at your call

- Retirement age at your choice – Zurich Life offers at inception 8 retirement age options ranging from ages 45 to 80. The plan helps you set your retirement targets more easily to enjoy your golden-harvest years.
- Retirement funds withdrawal at your call – When you reach your selected age of retirement, you can choose from the following:
 - (i) To receive a lump sum of the whole retirement funds to pay off your mortgage loan or to fund your financial immigration plan, and to start your ideal retirement life; or
 - (ii) To receive a portion of your investment account, while the remaining balance will be paid to you on a monthly income basis up to age 85 so that you can continue to enjoy dividend return. In the unfortunate death of the Life Insured who has been receiving retirement income before age 85, the designated beneficiary will be paid immediately all the remaining funds in the investment account. On the other hand, when the Life Insured reaches the age of 85 (the time the policy matures), the maturity proceeds can be used as a single premium to purchase a lifetime annuity at no extra cost, and the Life Insured will enjoy a regular lifetime monthly income.
- Enjoy earlier retirement with the policy's early cash out privilege – You can enjoy greater flexibility in cash flow arrangement by withdrawing a portion of your investment account balance before your selected retirement age* and realize your dream of early retirement at ease.

* Applicable only after the end of the 15th anniversary year. Withdrawal can be made up to 90% of the policy's cash value. Downward adjustment to the investment amount balance will be effected accordingly after withdrawal.

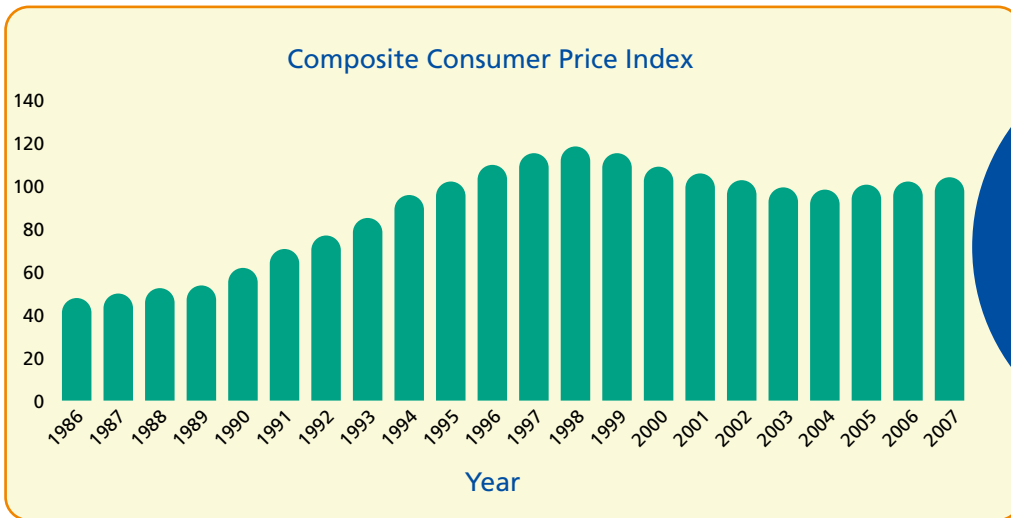
Tip-to-toe protection to reach your retirement targets

- Comprehensive life insurance coverage - In the unfortunate death of the Life Insured during the premium payment period, the designated beneficiary will receive a life insurance benefit which equals 101% of the investment account.
- Effective estate transfer arrangement – In the unfortunate death of the Life Insured, Golden Retirement Plan allows the Life Insured's family to receive the legacy quickly and smoothly without going through complicated and time-consuming estate probate process.
- Free waiver of premium as your gift – If the Policy Owner suffers from such unfortunate happenings as total disablement, Golden Retirement Plan will provide optional cover for waiver of premium to ensure the policy's continuity, so that the retirement goals set by the Policy Owner can be achieved.



Flexibility helps tap into wealth appreciation opportunities

- Wide variety of currency choices – You have the option to choose from US dollar, HK dollar, Euro, Australian dollar or Pound Sterling as your policy denomination currency and premium currency. With these options, you can leverage the appreciation the exchange rate; they are especially useful if you are planning for retirement overseas.
- Affordable entry premium – The regular premium contribution starts as low as HK\$312.5 per month and can be paid on a monthly, semi-annual or annual basis.
- Future premium deposit – When you have surplus money on hand, you can prepay future premiums at a special premium discount, enjoying greater flexibility in financial planning.
- Flexible lump sum injection – With sufficient cash on hand, you can deposit your surplus money into your investment account as a lump sum injection to tap into every investment opportunity of the financial market, and to make earlier retirement one step nearer.
- Combat the inflation and adjust flexibly your monthly retirement income – During the retirement income payout period, you can adjust once every two years your monthly retirement income with reference to the consumer price index. This is your useful tool against the adverse effects of inflation. (Please refer to Table 1 for details.)



Government statistics show that the Composite Consumer Price Index, an indicator of the Hong Kong inflation rate, has been increased from 46.1 in the year of 1986 to 104.4 in 2007. The inflation problem will gradually add up our living expenses after retirement.

(Table 1) – Flexible adjustment to your monthly retirement income



Retirement income period

- Premium holiday – In case of any financial difficulty during the policy term that stops you from paying premium, you can apply for a premium holiday and suspend such payment. Yet, your life insurance coverage will remain intact.
- Emergency cash withdrawal – You can withdraw in advance some of the savings in the investment account as policy loan to meet your urgent financial needs.
- 3-month policy reinstatement period – Even if you have forgotten to pay the premium, there is no insurability evidence required for applying policy reinstatement within 3 months from the last due date of the unpaid premium, as long as all outstanding premium payments have been made at the time of application. In the unfortunate event of the Life Insured's death during the said period, the benefit will still be paid if the policy has been reinstated and all outstanding premium has been fully settled.


Simulated scenarios at different life stages

A modern independent woman

Target: early retirement

The Life Insured is a female aged 25 (next birthday) at the time of inception. She selects to pay a monthly premium of approx. HK\$2,536, and withdraws at age 55 a lump sum of all retirement savings upon policy maturity. Her wealth records a remarkable increase of **104%**.

Age starting contribution	25
Monthly premium	HK\$2,536
Payment term	30 years
Total premium paid	HK\$912,960
Retirement savings entitlement at age 55	A lump sum withdrawal of HK\$1,858,988




+104%

A man with successful career

Target: lifelong retirement income

The Life Insured is a male aged 30 (next birthday) at the time of inception. He selects to pay a monthly premium of approx. HK\$3,036, and starts receiving monthly retirement income from the age of 60 until 105*. His wealth records a significant increase of **403%**.

Age starting contribution	30
Monthly premium	HK\$3,036
Payment term	30 years
Total premium paid	HK\$1,092,960
Expected monthly retirement income from age 60 to 105	HK\$10,185
Accumulated retirement income	HK\$5,499,990



+403%

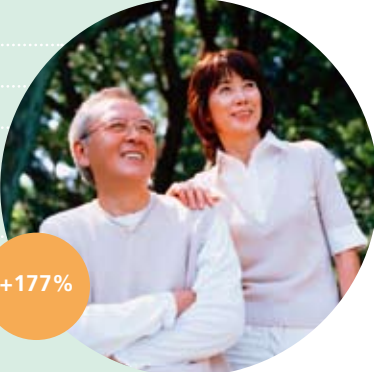
* When the Life Insured reaches the age of 85, he / she may choose to use the maturity proceeds as a single premium to effect a whole life annuity, and enjoys life with total peace of mind.

Setting out the golden-harvest years

Target: Flexible income withdrawal modes with full say on one's own lifestyle

The Life Insured is a male aged 45 (next birthday) at the time of inception. He selects to pay a monthly premium of approx. HK\$3,636. He starts receiving monthly retirement income from the age of 65 until 85 when he takes out a lump sum of all his funds in the investment account, terminating the policy. His wealth records a strong growth of **177%**.

Age starting contribution	45
Monthly premium	HK\$3,636
Payment term	20 years
Total premium paid	HK\$872,640
Monthly retirement income from age 65 to 85	HK\$6,152
Accumulated retirement income	HK\$1,476,480
Lump sum payment of all the funds in the investment account at the age of 85 upon policy maturity	HK\$944,799



* A net investment return rate of 5% per annum is assumed in all the above scenarios. The premiums in all cases do not include policy fee, and all figures are accurate to the single digit. Figures shown are for illustration only and are not guaranteed. The actual payable amount depends on the actual investment returns and may be higher or lower than the illustrative figures.